



Synaptics Reports First Quarter Fiscal 2022 Results

Date

Nov 04, 2021

Q1'22 Financial Results and Recent Business Highlights

- Revenue of \$372.7 million
- IoT revenue increased 70% YoY
- Record GAAP gross margin of 53.2 percent
- Record non-GAAP gross margin of 58.0 percent
- GAAP diluted earnings per share of \$0.99
- Record non-GAAP diluted earnings per share of \$2.68
- GAAP operating margin of 16.3 percent
- Record non-GAAP operating margin of 34.2 percent

SAN JOSE, Calif., Nov. 04, 2021 (GLOBE NEWSWIRE) -- Synaptics Incorporated (Nasdaq: [SYNA](#)), today reported financial results for its first quarter of fiscal year 2022 ended September 25, 2021.

Net revenue for the first quarter of fiscal 2022 was \$372.7 million. GAAP net income for the first quarter of fiscal 2022 was \$40.2 million, or \$0.99 per diluted share. Non-GAAP net income for the first quarter of fiscal 2022 was \$108.7 million, or \$2.68 per diluted share.

"Synaptics delivered a strong start to our fiscal year 2022 with first quarter revenue above the mid-point of our guidance, non-GAAP gross margin at the highest level in the company's history, and non-GAAP operating margin hitting another record. We are seeing continued adoption of our technologies across all end markets and our pipeline of design-wins remain solid. Our diversification strategy is yielding results as we see strong demand for our IoT portfolio, which is now 55% of our first quarter revenue." said Michael Hurlston, Synaptics' President and CEO.

Business Outlook

Dean Butler, Chief Financial Officer of Synaptics, added, "For our second quarter of fiscal year 2022, we expect our revenue momentum to continue and profitability to remain strong. We anticipate continued demand strength for our IoT products to drive the mix even higher. Our backlog remains strong with customer demand continuing to outpace supply availability; we have once again factored in the current semiconductor supply chain constraints into our December quarter guidance."

For the second quarter of fiscal 2022, the company expects:

	GAAP	Non-GAAP Adjustment	Non-GAAP
Revenue	\$390M to \$420M	N/A	N/A
Gross Margin*	54.0 percent to 55.0 percent	\$18M	58.5 percent to 59.5 percent
Operating Expense**	\$134M to \$141M	\$44M to \$49M	\$90M to \$93M

*Projected Non-GAAP gross margin excludes \$17 million of intangible asset amortization, and \$1.0 million of share-based compensation.

**Projected Non-GAAP operating expense excludes \$32 million to \$34 million of share-based compensation, \$2.5 million of prepaid development amortization, \$1 million of restructuring costs, \$1 million to \$3 million of acquisition related costs, and \$7.7 million of intangible asset amortization.

Earnings Call and Supplementary Materials

The Synaptics first quarter 2022 teleconference and webcast is scheduled to begin at 2:00 p.m. PT (5:00 p.m. ET), on Thursday, November 4, 2021, during which the company will provide forward-looking information.

Speakers:

- Michael Hurlston, President and Chief Executive Officer
- Dean Butler, Chief Financial Officer

To participate on the live call, analysts and investors should dial 833-614-1539 (conference ID: 9484096). Supplementary slides, a copy of the prepared remarks, and a live and archived webcast of the conference call will be accessible from the "Investor Relations" section of the company's Website at <https://investor.synaptics.com/>.

About Synaptics Incorporated:

Synaptics (Nasdaq: [SYNA](#)) is changing the way humans engage with connected devices and data, engineering exceptional experiences throughout the home, at work, in the car and on the go. Synaptics is the partner of choice for the world's most innovative intelligent system providers who are integrating multiple experiential technologies into platforms that make our digital lives more productive, insightful, secure and enjoyable. These customers are combining Synaptics' differentiated technologies in touch, display and biometrics with a new generation of advanced connectivity and AI-enhanced video, vision, audio, speech and security processing. Follow Synaptics on [LinkedIn](#), [Twitter](#) and [Facebook](#), or visit [synaptics.com](#).

Use of Non-GAAP Financial Information

In evaluating its business, Synaptics considers and uses Non-GAAP Net Income, which we define as net income excluding share-based compensation, acquisition related costs, and certain other non-cash or recurring and non-recurring items the company does not believe are indicative of its core operating performance as a supplemental measure of operating performance. Non-GAAP Net Income is not a measurement of the company's financial performance under GAAP and should not be considered as an alternative to GAAP net income. The company presents Non-GAAP Net Income because it considers it an important supplemental measure of its performance since it facilitates operating performance comparisons from period to period by eliminating potential differences in net income caused by the existence and timing of share-based compensation charges, acquisition related costs, and certain other non-cash or recurring and non-recurring items. Non-GAAP Net Income has limitations as an analytical tool and should not be considered in isolation or as a substitute for the company's GAAP net income. The principal limitations of this measure are that it does not reflect the company's actual expenses and may thus have the effect of inflating its net income and net income per share as compared to its operating results reported under GAAP. In addition, the company presents components of Non-GAAP Net Income, such as Non-GAAP Gross Margin, Non-GAAP operating expenses and Non-GAAP operating margin, for similar reasons.

As presented in the "Reconciliation of GAAP Financial Measures to Non-GAAP Financial Measures" tables that follow, Non-GAAP Net Income and each of the other Non-GAAP financial measures excludes one or more of the following items:

Acquisition related costs

Acquisition related costs primarily consist of:

- amortization of purchased intangibles, which includes acquired intangibles such as developed technology, customer relationships, trademarks, backlog, licensed technology, patents, and in-process technology when post-acquisition development is determined to be substantively complete,
- inventory adjustments affecting the carrying value of inventory acquired in an acquisition,
- transitory post-acquisition incentive programs negotiated in connection with an acquired business or designed to encourage post-acquisition retention of key employees, and
- legal and consulting costs associated with acquisitions, including non-recurring post-acquisition costs and services.

These acquisition related costs are not factored into the company's evaluation of its ongoing business operating performance or potential acquisitions, as they are not considered as part of the company's principal operations. Further, the amount of these costs can vary significantly from period to period based on the terms of an earn-out arrangement, revisions to assumptions that went into developing the estimate of the contingent consideration associated with an earn-out arrangement, the size and timing of an acquisition, the lives assigned to the acquired intangible assets, and the maturity of the business acquired. Excluding acquisition related costs from Non-GAAP measures provides investors with a basis to compare Synaptics against the performance of other companies without the variability and potential earnings volatility associated with purchase accounting and acquisition related items.

Share-based compensation

Share-based compensation expense relates to employee equity award programs and the vesting of the underlying awards, which includes stock options, deferred stock units, market stock units, performance stock units, phantom stock units and the employee stock purchase plan. Share-based compensation settled with stock, which includes stock options, deferred stock units, market stock units, performance stock units and the employee stock purchase plan, is a non-cash expense, while share-based compensation settled with cash, which includes phantom stock units, is a cash expense. Settlement of all employee equity award programs whether settled with cash or stock varies in amount from period to period and is dependent on market forces that are often beyond the company's control. As a result, the company excludes share-based compensation from its internal operating forecasts and models. The company believes that Non-GAAP measures reflecting adjustments for share-based compensation provide investors with a basis to compare the company's principal operating performance against the performance of peer companies without the variability created by share-based compensation resulting from the variety of equity-linked compensatory awards used by other companies and the varying methodologies and assumptions used.

Amortization of prepaid development costs

Amortization of prepaid development costs represents the amortization of the estimated cost to develop certain future roadmap devices designed in advance process nodes in connection with an acquisition. The amortization of prepaid development costs represents a non-cash charge. As a result, the company excludes amortization of prepaid development costs from its internal operating forecasts and models when evaluating its ongoing business performance. The company believes that Non-GAAP measures reflecting adjustments for amortization of prepaid development costs provide investors with a basis to compare the company's principal operating performance against the performance of other companies without the variability created by the amortization of prepaid development costs.

Restructuring costs

Restructuring costs consist primarily of employee severance and office closure costs, including the reversal of such costs. These costs are cash-based and designed to address cost structure inefficiencies. As a result, the company excludes restructuring costs from its internal operating forecasts and models when evaluating its ongoing business performance. The company believes that Non-GAAP measures reflecting adjustments for restructuring costs provide investors with a basis to compare the company's principal operating performance against the performance of other companies without the variability created by restructuring costs designed to address cost structure inefficiencies in its business.

Other non-cash items

Other non-cash items include non-cash amortization of debt discount and issuance costs. These items are excluded from Non-GAAP results as they are non-cash. Excluding other non-cash items from Non-GAAP measures provides investors with a basis to compare Synaptics against the

performance of other companies without the variability associated with other non-cash items.

Loss on extinguishment of debt

Loss on extinguishment of debt represents a non-cash item based on the difference in the carrying value of the debt and the fair value of the debt when extinguished. Loss on extinguishment of debt is excluded from Non-GAAP results as it is non-cash. Excluding loss on extinguishment of debt from Non-GAAP measures provides investors with a basis to compare Synaptics against the performance of other companies without the variability associated with loss on extinguishment of debt.

Equity investment loss

Equity investment loss represents an adjustment in the book value of an equity investment in a minority owned company. The equity investment loss is a non-cash item. As a result, the company excludes equity investment loss from its internal operating forecasts and models when evaluating its ongoing business performance. The company believes that Non-GAAP measures reflecting adjustments for equity investment loss provide investors with a basis to compare the company's principal operating performance against the performance of other companies without the variability created by non-cash items.

Non-GAAP tax adjustments

The company forecasts its long-term Non-GAAP tax rate in order to provide investors with improved long-term modeling accuracy and consistency across financial reporting periods by eliminating the effects of certain items in our Non-GAAP net income and Non-GAAP net income per share, including the type and amount of share-based compensation, the taxation of post-acquisition intercompany intellectual property cross-licensing or transfer transactions, and the impact of other acquisition items that may or may not be tax deductible. The company intends to evaluate its long-term Non-GAAP tax rate annually for significant events, including material tax law changes in the major tax jurisdictions in which the company operates, corporate organizational changes related to acquisitions or tax planning opportunities, and substantive changes in our geographic earnings mix.

Forward-Looking Statements

This press release contains forward-looking statements that are subject to the safe harbors created under the Securities Act of 1933, as amended, and the Securities Exchange Act of 1934, as amended. Forward-looking statements give our current expectations and projections relating to our financial condition, results of operations, plans, objectives, future performance and business, including our expectations regarding the potential impacts on our business of the COVID-19 pandemic, and can be identified by the fact that they do not relate strictly to historical or current facts. Such forward-looking statements may include words such as "expect," "anticipate," "intend," "believe," "estimate," "plan," "target," "strategy," "continue," "may," "will," "should," variations of such words, or other words and terms of similar meaning. All forward-looking statements reflect our best judgment and are based on several factors relating to our operations and business environment, all of which are difficult to predict and many of which are beyond our control. Such factors include, but are not limited to, the risk that our business, results of operations and financial condition and prospects may be materially and adversely affected by the COVID-19 pandemic and that significant uncertainties remain related to the impact of COVID-19 on our business operations and future results, including our second quarter fiscal 2022 business outlook; global supply chain disruptions and component shortages that are currently affecting the semiconductor industry as a whole; the risks as identified in the "Risk Factors," "Management's Discussion and Analysis of Financial Condition and Results of Operations" and "Business" sections of our most recent Annual Report on Form 10-K and our most recent Quarterly Report on Form 10-Q (including that the impact of the COVID-19 pandemic may also exacerbate the risks discussed therein); and other risks as identified from time to time in our Securities and Exchange Commission reports. Forward-looking statements are based on information available to us on the date hereof, and we do not have, and expressly disclaim, any obligation to publicly release any updates or any changes in our expectations, or any change in events, conditions, or circumstances on which any forward-looking statement is based. Our actual results and the timing of certain events could differ materially from the forward-looking statements. These forward-looking statements do not reflect the potential impact of any mergers, acquisitions, or other business combinations that had not been completed as of the date of this release.

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SYNAPTICS INCORPORATED
CONSOLIDATED BALANCE SHEETS
(In millions except share data)
(Unaudited)

	September 30, 2021	June 30, 2021
Assets		
Current assets:		
Cash and cash equivalents	\$ 347.3	\$ 836.3
Accounts receivables, net of allowances of \$5.6 and \$5.8 at September 30, 2021 and June 30, 2021, respectively	269.7	228.3
Inventories	88.7	82.0
Prepaid expenses and other current assets	43.7	33.1
Total current assets	749.4	1,179.7
Property and equipment at cost, net	92.1	91.2
Goodwill	570.0	570.0
Purchased intangibles, net	276.3	301.5

Non-current other assets	94.4	84.4
Total assets	<u>\$ 1,782.2</u>	<u>\$ 2,226.8</u>
	0.00	0.00
Liabilities and stockholders' equity		
Current liabilities:		
Accounts payable	\$ 109.7	\$ 97.6
Accrued compensation	64.0	76.4
Income taxes payable	18.0	29.4
Other accrued liabilities	111.8	96.2
Current portion of debt	-	487.1
Total current liabilities	<u>303.5</u>	<u>786.7</u>
Long-term debt	394.5	394.4
Other long-term liabilities	<u>82.8</u>	<u>78.5</u>
Total liabilities	780.8	1,259.6
Commitments and contingencies		
Stockholders' equity:		
Preferred stock;		
\$.001 par value; 10,000,000 shares authorized;		
no shares issued and outstanding	-	-
Common stock;		
\$.001 par value; 120,000,000 shares authorized;		
67,347,872 and 66,963,006 shares issued, and 39,223,251 and		
35,331,903 shares outstanding, respectively	0.1	0.1
Additional paid in capital	874.6	1,391.5
Less: 28,124,621 and 31,631,103 treasury shares, at cost	(694.5)	(1,205.4)
Retained earnings	<u>821.2</u>	<u>781.0</u>
Total stockholders' equity	<u>1,001.4</u>	<u>967.2</u>
Total liabilities and stockholders' equity	<u>\$ 1,782.2</u>	<u>\$ 2,226.8</u>

SYNAPTICS INCORPORATED
CONDENSED CONSOLIDATED STATEMENTS OF OPERATIONS
(In millions except per share data)
(Unaudited)

	Three Months Ended	
	September 30,	
	2021	2020
Net revenue	\$ 372.7	\$ 328.4
Acquisition related costs (1)	16.9	28.5
Cost of revenue	<u>157.7</u>	<u>165.4</u>
Gross margin	198.1	134.5
Operating expenses		
Research and development	86.1	80.9
Selling, general, and administrative	41.6	35.3
Acquisition related costs (2)	8.4	6.7
Restructuring costs (3)	<u>1.4</u>	<u>5.6</u>
Total operating expenses	<u>137.5</u>	<u>128.5</u>
Operating income	60.6	6.0
Interest and other income, net	<u>(14.0)</u>	<u>(4.7)</u>
Income before income taxes	46.6	1.3
Provision for income taxes	5.9	3.6
Equity investment loss	<u>(0.5)</u>	<u>(0.5)</u>
Net income	<u>\$ 40.2</u>	<u>\$ (2.8)</u>

Net income per share:		
Basic	\$ 1.07	\$ (0.08)
Diluted	\$ 0.99	\$ (0.08)

Shares used in computing net income per share:

Basic	37.5	34.2
Diluted	40.6	34.2

(1) These acquisition related costs consist primarily of amortization of acquired intangible assets and inventory fair value adjustments associated with acquisitions.

(2) These acquisition related costs, net consist primarily of amortization associated with certain acquired intangible assets.

(3) Restructuring costs primarily include severance costs and facility consolidation costs associated with operational restructurings and acquisitions.

SYNAPTICS INCORPORATED
Reconciliation of GAAP Financial Measures to Non-GAAP Financial Measures
(In millions except per share data)
(Unaudited)

	Three Months Ended September 30,	
	2021	2020
GAAP gross margin	\$ 198.1	\$ 134.5
Acquisition related costs	16.9	28.5
Recovery on supply commitment	-	(0.6)
Share-based compensation	1.0	0.8
Retention costs	-	-
Non-GAAP gross margin	<u>\$ 216.0</u>	<u>\$ 163.2</u>
GAAP gross margin - percentage of revenue	53.2%	41.0%
Acquisition related costs - percentage of revenue	4.5%	8.7%
Recovery on supply commitment	0.0%	-0.2%
Share-based compensation - percentage of revenue	0.3%	0.2%
Retention costs	0.0%	0.0%
Non-GAAP gross margin - percentage of revenue	<u>58.0%</u>	<u>49.7%</u>
GAAP research and development expense	\$ 86.1	\$ 80.9
Share-based compensation	(20.8)	(11.0)
Retention costs	-	(2.9)
Amortization prepaid development costs	(2.5)	(1.7)
Integration related costs	-	(0.1)
Loss on supply agreement	-	(0.6)
Non-GAAP research and development expense	<u>\$ 62.8</u>	<u>\$ 64.6</u>
GAAP selling, general, and administrative expense	\$ 41.6	\$ 35.3
Share-based compensation	(13.8)	(9.7)
Acquisition/divestiture related costs	(2.2)	(1.7)
Retention costs	-	(1.0)
Non-GAAP selling, general, and administrative expense	<u>\$ 25.6</u>	<u>\$ 22.9</u>
GAAP operating income	\$ 60.6	\$ 6.0
Recovery on supply commitment	-	(0.6)
Acquisition & integration related costs	27.5	37.6
Share-based compensation	35.6	21.5
Restructuring costs	1.4	5.6
Retention costs	-	3.9

Amortization prepaid development costs	2.5	1.7
Non-GAAP operating income	<u>\$ 127.6</u>	<u>\$ 75.7</u>
GAAP net income	\$ 40.2	\$ (2.8)
Recovery on supply commitment	-	(0.6)
Acquisition & integration related costs	27.5	37.6
Share-based compensation	35.6	21.5
Restructuring costs	1.4	5.6
Retention program costs	-	3.9
Amortization prepaid development costs	2.5	1.7
Other non-cash items	1.8	4.8
Loss on extinguishment of debt	8.1	-
Equity investment loss	0.5	0.5
Non-GAAP tax adjustments	(8.9)	(5.5)
Non-GAAP net income	<u>\$ 108.7</u>	<u>\$ 66.7</u>
GAAP net income per share - diluted	\$ 0.99	\$ (0.08)
Recovery on supply commitment	-	(0.02)
Acquisition/divestiture & integration related costs	0.68	1.10
Share-based compensation	0.88	0.63
Restructuring costs	0.03	0.16
Retention program costs	-	0.11
Amortization prepaid development costs	0.06	0.05
Other non-cash items	0.05	0.14
Loss on extinguishment of debt	0.20	-
Equity investment loss	0.01	0.01
Non-GAAP tax adjustments	(0.22)	(0.16)
Non-GAAP share adjustment	-	(0.09)
Non-GAAP net income per share - diluted	<u>\$ 2.68</u>	<u>\$ 1.85</u>

SYNAPTICS INCORPORATED
CONDENSED CONSOLIDATED CASH FLOWS
(In millions)
(Unaudited)

	Three Months Ended September 30,	
	2021	2020
Net income	\$ 40.2	\$ (2.8)
Non-cash operating items	63.1	47.7
Changes in working capital	(45.0)	(38.4)
Provided by operations	<u>58.3</u>	<u>6.5</u>
Acquisitions & investments	-	(621.8)
Fixed asset & intangible asset purchases	(4.7)	(3.9)
Proceeds from maturities of short-term investments	-	31.1
Used in investing	<u>(4.7)</u>	<u>(594.6)</u>
Payment for redemption of convertible debt	(505.6)	-
Equity compensation, net	(19.9)	4.8
Refundable deposit transferred to vendor	(16.6)	-
Provided by/(used in) financing	<u>(542.1)</u>	<u>4.8</u>
Effect of exchange rate changes on cash and cash equivalents	(0.5)	0.1
Net change in cash and cash equivalents	<u>(489.0)</u>	<u>(583.2)</u>

Cash and cash equivalents at beginning of period	<u>836.3</u>	<u>763.4</u>
Cash and cash equivalents at end of period	<u>\$ 347.3</u>	<u>\$ 180.2</u>
Cash paid for taxes	<u>\$ -</u>	<u>\$ 23.6</u>